

Mamu's Hang-out

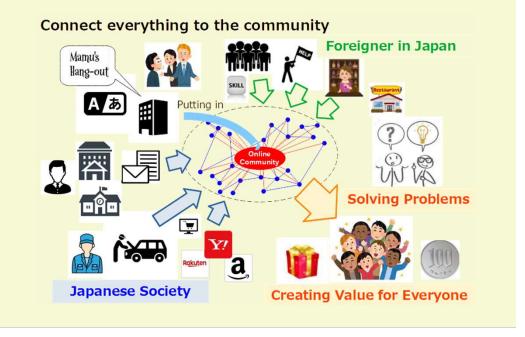
# M'S Online Community : Private Co-operative

# M's Online Community

: Private Co-operative







**Monthly membership fee:** ¥ 0 ~ ¥1.000 ~ 1 **"Free"** member service













- . Online salon (Information Exchange)
- . Web search and Translation
- . Various event holding **Individual service**

**Shopping Discount (10%Max)** 

Daily / Weekend "Free" Raffle Draw (¥1,000 Max)

Monthly "Free" Raffle Draw (¥100,000 Max)

**Have a good life together!!** 

1 item every day. 5 items on Sundays!

> **Depending on the** growth of the community



\*1 : Practically Free



### **Service Summary**

**Free Web Search** 

( and Free translation )



### **By Small payment**



General









Premium









Staff searches Japanese website



**Providing** overview information



**Translation** 

#### **Community Web Site**



#### **Monthly Coupon**





### **Shopping Discount**

General Member	High- Status Member	Premium Member		
5%	10%			







Q&A



providina



exchange



holding

Event

Advertisement

**Free Raffle** ( Daily, Weekend, Monthly )







**Cash Less** 

Free



Cash Less

Online Store No fees for personal remittances

#### Individual Service



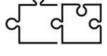










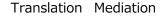






Service tie-up





Purchase

Agent

Nihon-Go

Cross -Cultural

Matching

**Affiliate** 









Website for Advertisement

Service for Member

Information providing

QA)

Discount

A B

Translation

Online community for foreigners

exchange

Web search

Matching



ᄾ

Event holding

AD≡

Advertisement











Free Raffle

**Discount** 





Membership fee (Monthly)

Admission fee



Individual fee

#### **Services** for members



Web service





Raffle point





Service



**Shopping** 





Raffle point



Free

Raffle





1 <sup>st</sup> week					<b>2</b> <sup>n</sup>	3 <sup>r</sup>	4 <sup>th</sup>	Last weekend		
Mon	Tue	Wed	Thu	Fri	Sat	Sun	$\rightarrow$	$\rightarrow$	$\rightarrow$	
Daily Raffle			Weeken	d Raffle	$\rightarrow$	$\rightarrow$	$\rightarrow$	Monthly Raffle		

Cross -Cultural

Service

tie-up



#### Share the results on FB and website



Also do live streaming





# M's Online Community

: Private Co-operative



## **Monthly membership fee: ¥ 0** ~ **¥1**,000 ¬

General member: ¥100 Shopping Discount 5% High-Status member: ¥500 **Shopping Discount 5%** 

Premium member: ¥1,000 **Shopping Discount 10%** 

#### Offset **Monthly Fee** Discount Free Raffle point Coupon

Coupons can also be used at existing stores!

\*1: Practically Free

### **Service coupon system**



Replace unused discount coupons with service coupons!

### **Electronic Payment by PayPay**



Cash Less









Also available Online Store at existing stores

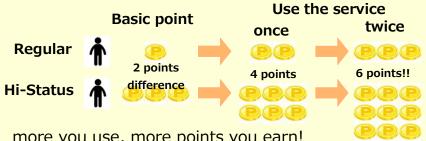
No fees for personal remittances

No need to visit the store because it supports electronic payment!

#### "Free" Raffle Draw (¥100,000 Max)

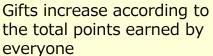
	Non	General	High-Status	Premium	
	Member	Member	Member	Member	
Basic	×	1point/mon	3points/mont	5points/mo	
point		th	h	nth	
User service		1point/time	3points	s/time	





more you use, more points you earn!







Offering gifts from ¥2,000 to ¥100,000, up to 20 times the usage amount



Mamu's Hang-out



Earn points not only for community services but also for all group services!

## M's Online Community

#### : Private Co-operative



Problem: The stress of being a foreigner

#### **Issue : Reducing stress in living in Japan**

Vision:

The place where everyone wants to get together

Concept:

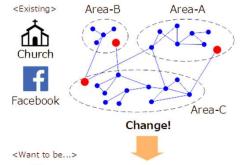
Supporting a more enjoyable and stress-free life

Mission:

Providing services that bring together the power of

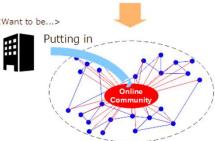
individuals to build a better life

Solve problems by adapting to the environment, not political changes



#### Personal connection

- Small
- Weak
- → No common purpose



#### Connection for purpose

- Much bigger
- Much stronger
- → To solve problems

Create a Big Community for stress relief in Japanese life

#### What can be solved?

 $\times$  : No service /  $\triangle$  : Higher Price /  $\bigcirc$  : Available /  $\bigcirc$  : Special treatment

※ : Travel expenses will be charged separately

	Non Member	General Member	High-Status Member	Premium Member		
Membership Fee	¥0	¥100	¥500	¥1,000		
Online community	×		0			
Event holding	Δ		0	0		
Web search		○ (Express : ¥500 )				
Information providing website	×		0			
Q&A service	×	0				
Cross-cultural communication	Δ	0 0				
Mediation with Japanese business operators	¥2,000※	¥500※	¥C	)*		
Agent service	¥2,000※	¥500※	¥C	)*		
Text translation(Text Only※※)	¥1,000/A4 1page	¥500/A4 1page	¥300/A	4 1page		
E-commerce purchase agency	¥1,500	¥500		¥300		
Advertisement		Business O	perator only			
Service tie-up with business operators	7					
Japanese class	¥500/unit					
Matching	×	× 5%(¥500min)				



# All services are less than 1 **COIN**

#### **Services specialized for foreigners**

**Information exchange between members** and provision of special free information

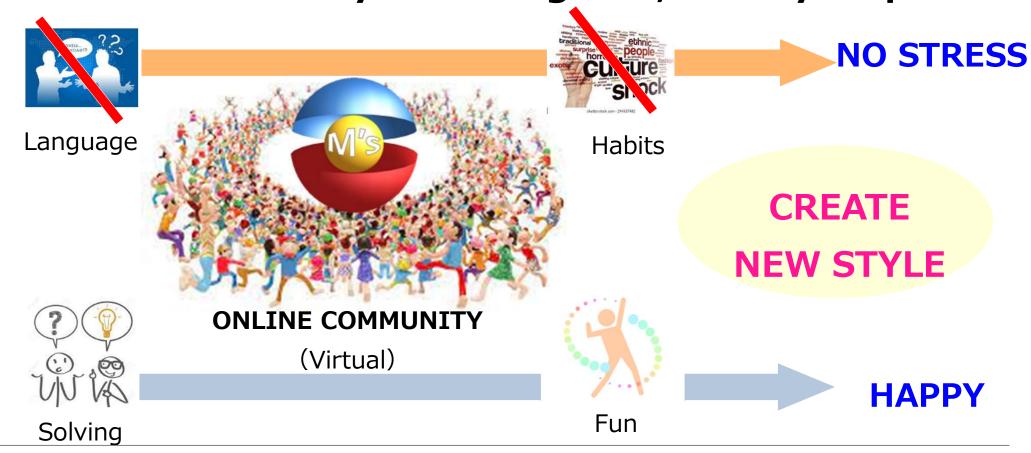
Never aim to pursue profits (1/2 to 1/10 of the market price)

10%Max discount for Member at existing stores

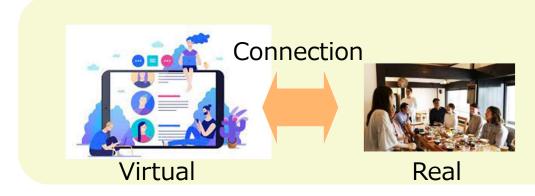
Providing advertising space for business members



## <Online community for foreigners, mainly Filipinos>











## <Issue : Reducing stress in living in Japan>

## **Foreigners' worries TOP5**

- ①Can't understand Japanese language
- 2 Difficult to collect information
- 3 Differences in habits
- 4 Distinguishing from Japanese
- ⑤ Prices are high



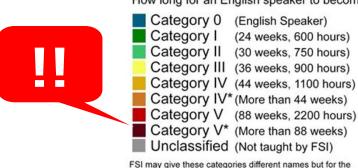
**Inconvenient?** 

No information?

No helper?

No interpreter?

Can't get used to?



FOREIGN SERVICE INSTITUTE LANGUAGE DIFFICULTY RANKINGS

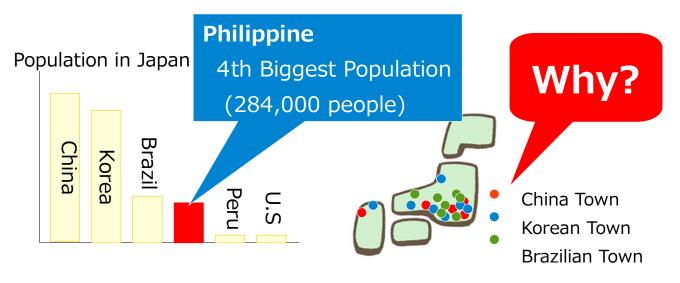
FSI may give these categories different names but for the purposes of this map Cat I-V\* are used to differentiate.

How long for an English speaker to become proficient. (by /u/Fummy) The Foreign Service Institute (FSI) has created a list (based on their experience training US diplomats) to show the approximate time needed to learn a specific language as an English speaker i.e. the number of weeks of study time to reach General Proficiency in Speaking (S3) and Reading (R3). FSI students have 25 hours of class per week. Not including an additional 3-4 hours of self-study per day. (~40 hours of total study) Total Class hours are given here. Languages with a (\*) are generally concidered harder than the rest of their category. National borders and official languages are followed for the most part. With a few exceptions such as Tibetan and the Celtic languages. Swahili is shown where it is official For clarity English is not shown in India, Pakistan, etc. source: https://en.wikibooks.org/wiki/Wikibooks: Language Learning Difficulty for English Speakers

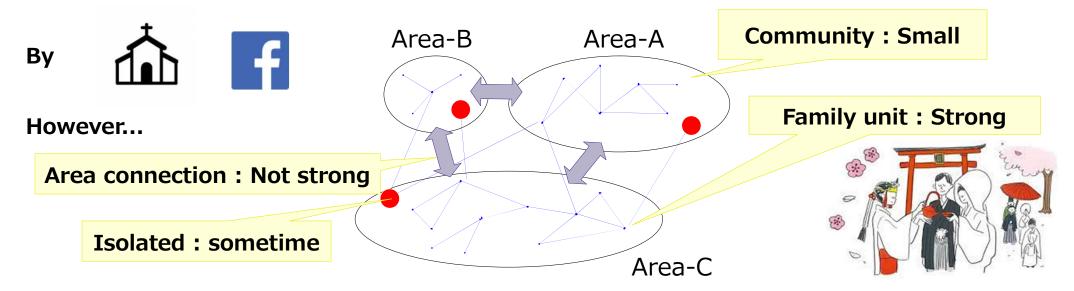
# Can the country community solve it?



### <Characteristics of the Filipino community>



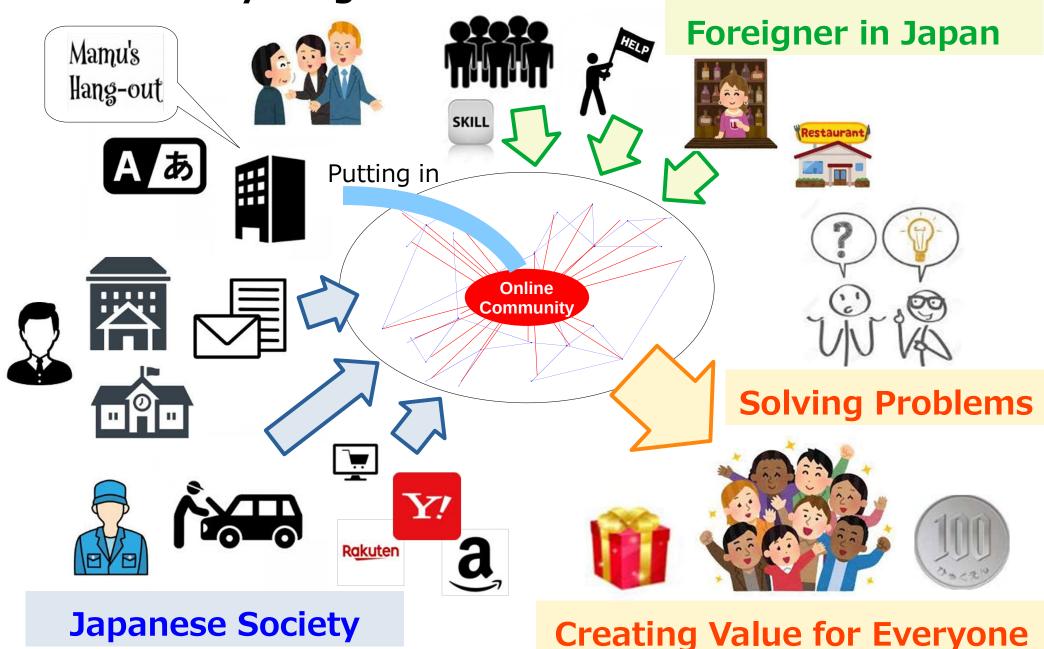
#### **Everyone** is connected



### Can't rely on the community?

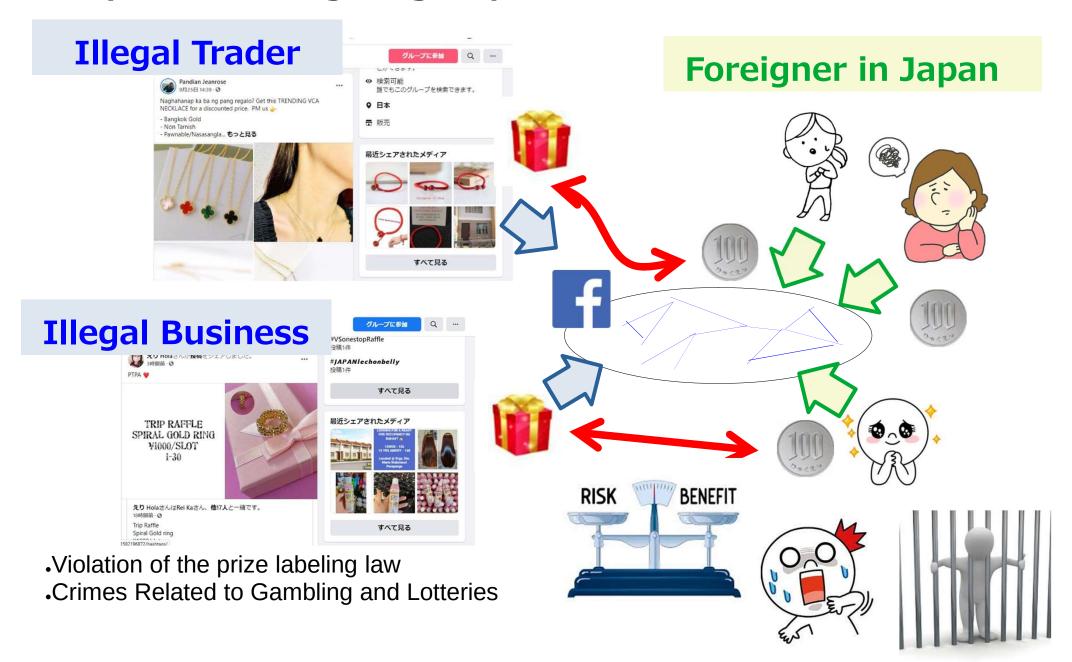


Connect everything to the community





### **Example of existing FB group**









Online community: by Facebook group

Many people have an account No resistance to system operation



#### **Information:**



.Advertisement



.Information providing

.Member service



Text translation



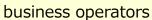
Nihon-Go class



Cross-cultural communication



Mediation with Japanese





E-commerce purchase agency

Work agency (procedure)



#### **Discussion/Chat:**



.Information exchange



.Web search

#### **Event:**

.Event holding

#### Post:

Q.Q.Q&A service





### **Basic Service (Free of charge)**



Find information

Answers from experts

Not eligible for ruffle points



**Information exchange** 



**Q&A** service



Information

provider



Post & Search



Q&A

History



Share



Solve

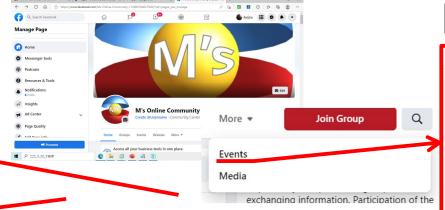
Question

Information

providing

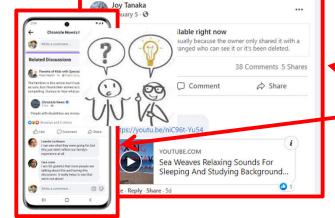


Advertisement



Event holding













### **Basic Service (Free of charge)**



Raffle points are given only once a month



Web search ( and Free translation )

















Share



Question

Difficult to search

Japanese web pages

Information

retrieval

request

### Staff searches

Japanese website

A b

**Translation** 

Solve

#### Feed Back





**Common property** made by everyone



## Web search ( and Free translation )

.Example: Search for used cars

Search engine: English

.Search engine: Japanese

Search language: English

Search language: English

.Search engine: Japanese

.Search language: Japanese



Search a few major Japanese and English sites

Search for a few major Japanese sites and Japanese translations of "USED CAR"

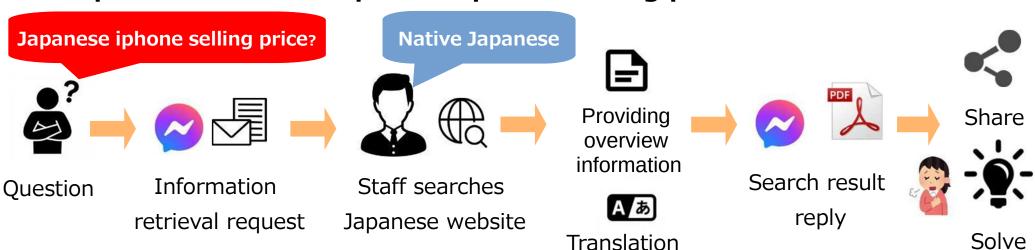
Search various used car dealer sites in Japan

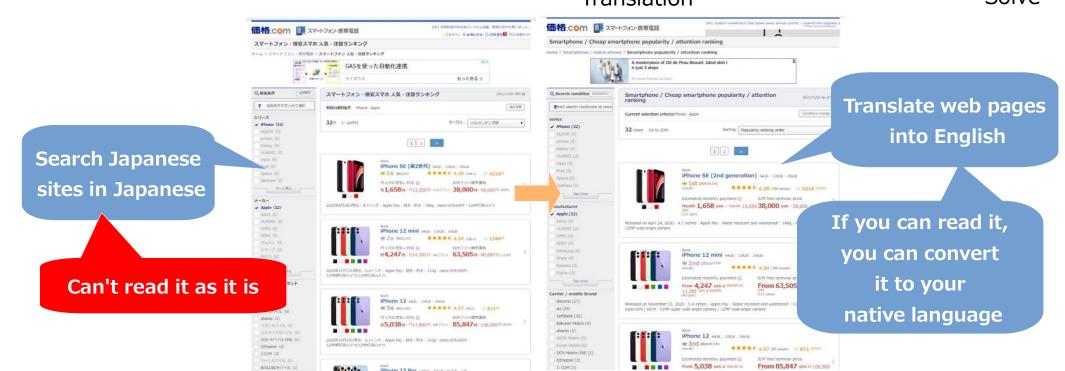
Searching in Japanese is essential with a Japanese system to obtain sufficient information



## Web search ( and Free translation )

.Example: Search for "Japanese iphone selling price"

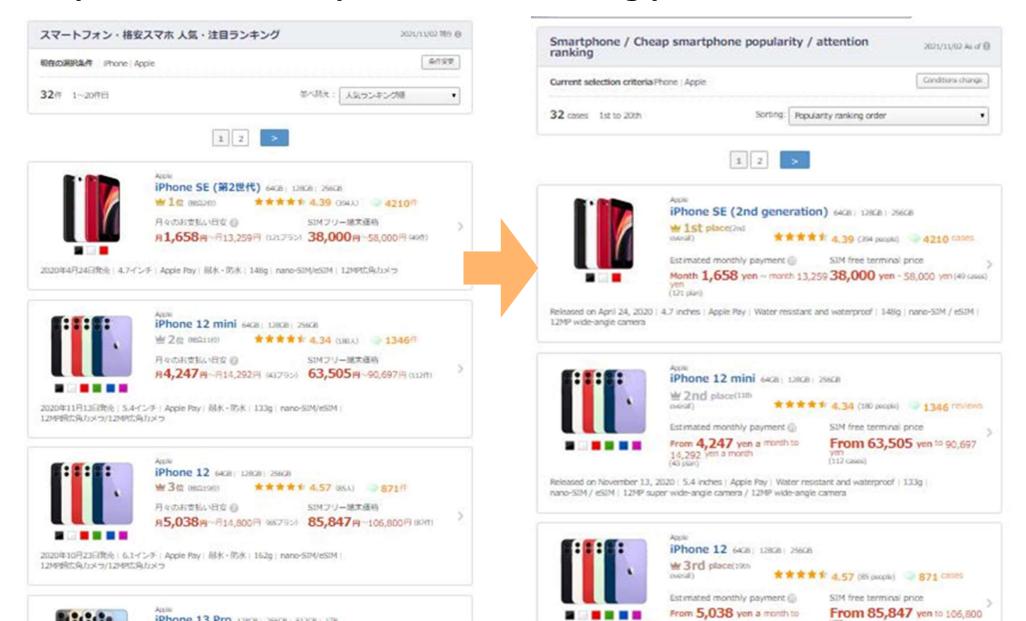






## Web search ( and Free translation )

.Example: Search for "Japanese iPhone selling price"



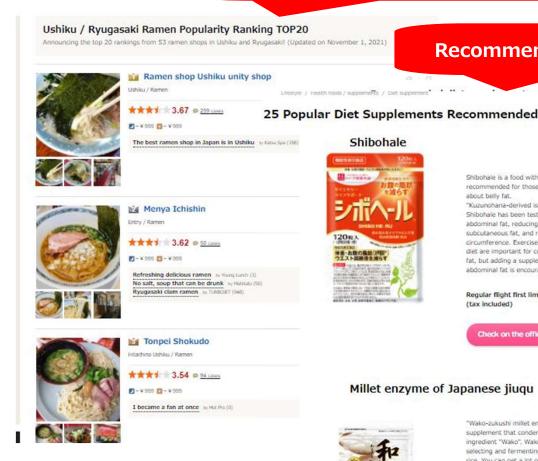


## Web search ( and Free translation ) (()



A popular ramen shop in the neighborhood?

Can translate anything that can be examined



#### **Recommended diet supplements?**

Shibohale is a food with functional claims recommended for those who are concerned

"Kuzunohana-derived isoflavone" contained in Shibohale has been tested to help reduce abdominal fat, reducing visceral fat and subcutaneous fat, and reducing waist circumference. Exercise and a well-balanced diet are important for combating abdominal fat, but adding a supplement that reduces abdominal fat is encouraging.

Regular flight first limited price: 980 yen (tax included)

Check on the official websits

#### Millet enzyme of Japanese jiugu



Shibohale

"Wako-zukushi millet enzyme" is a supplement that condenses the original ingredient "Wako". Wako is made by carefully selecting and fermenting 26 types of millet rice. You can get a lot of high quality raw

In addition, it also contains the uniquely developed "Nadeshiko fungus". Nadeshiko is made by blending natto, persimmon-derived acetic acid, and sake yeast. Nadeshiko fungus brings out the power of Japanese Jiugu to the maximum. With the addition of the power of chia seeds and sake Juqu, it strongly supports the energy and beauty of people in their 40s

#### Where and when is the Immigration **Bureau of Mito open?**

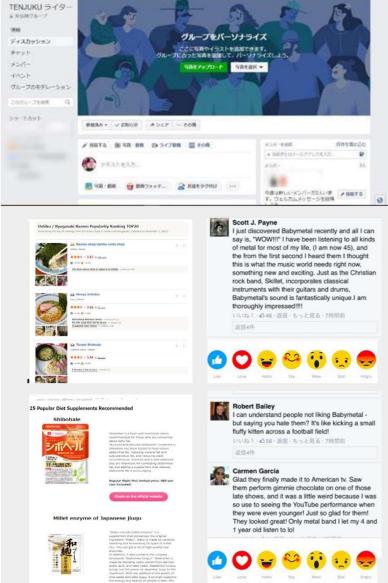
#### Mito branch office [Applications related to residence \* 1] Ibaraki and Tochigi prefectures Jurisdiction or shared area [Application for Certificate of Eligibility \* 2] Ibaraki and Tochigi prefectures 310-0061 location 1-1 Kitami-cho, Mito City, Ibaraki Prefecture Mito Leg own car as the parking lot of the government building is lin Telephone / FAX 029-300-3601 · 029-300-3605 (FAX) **Business content** Residence Examination General / Seaport Business 9:00 to 15:00 (excluding Saturdays, Sundays, and hol \* The reception hours at the counter have been shortened Counter reception time

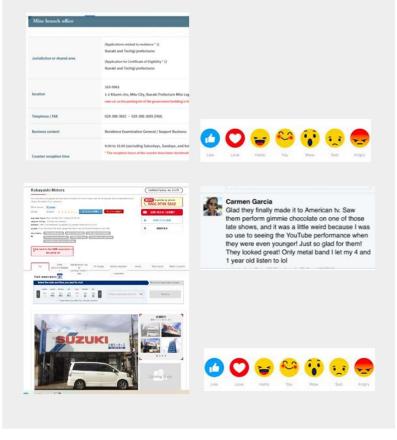
#### The important thing is to be investigated



Web search ( and Free translation )







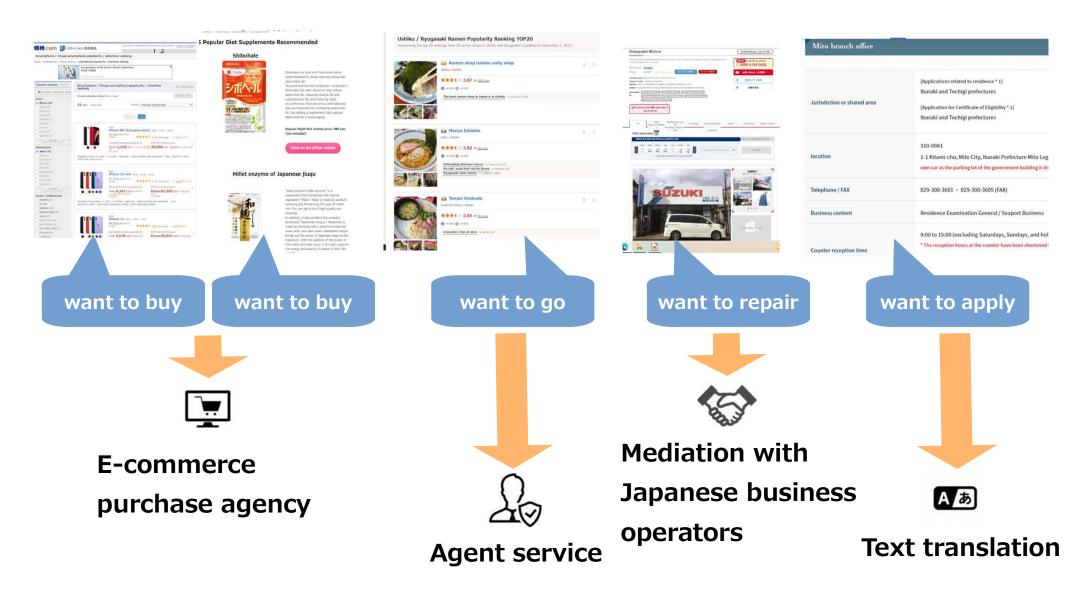


Information exchange

Individual activities create everyone's experience

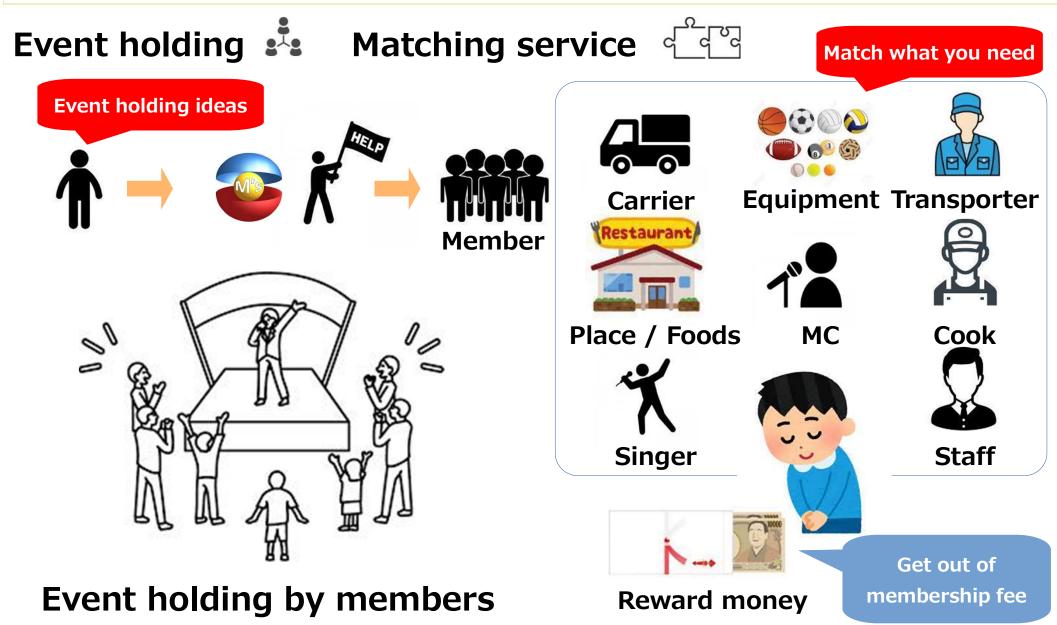


## Web search ( and Free translation ) (



Satisfy the hopes created by search results





Use your skills and assets to earn fun and income





School

Shop

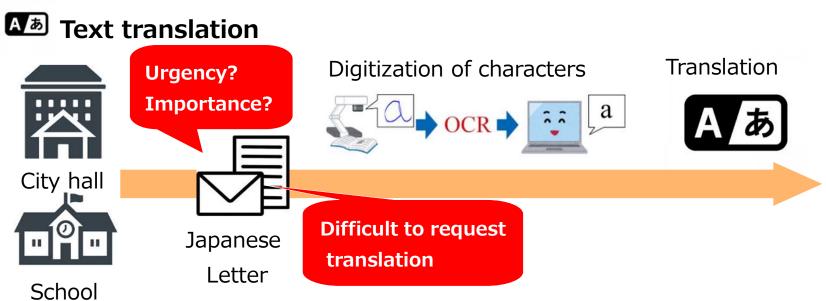
#### **Individual Service**



Raffle point target service

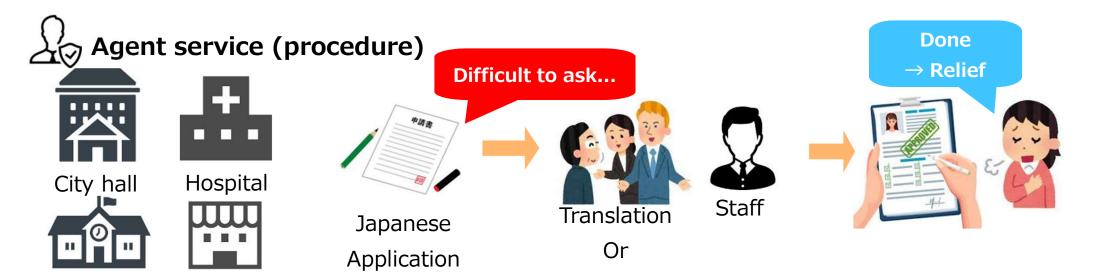
**Understand** 

→ Relief





Letter



Write a letter

(Support)





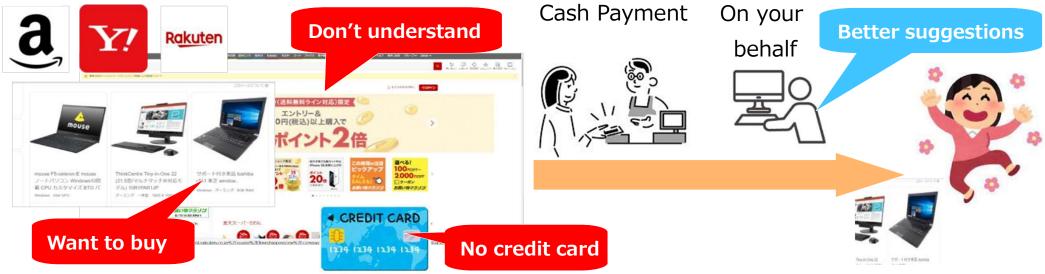
#### **Individual Service**



Raffle point target service

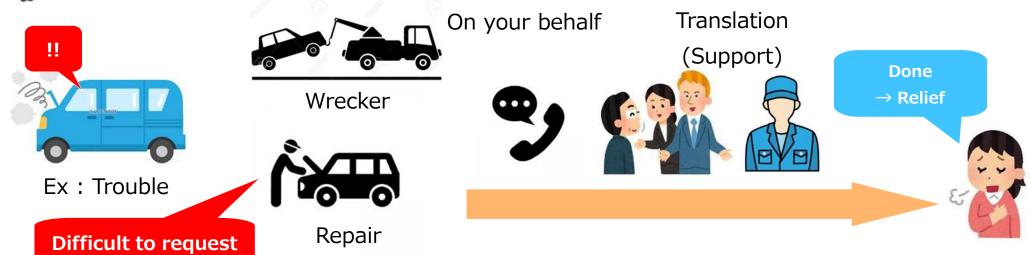


**E-commerce purchase agency** 

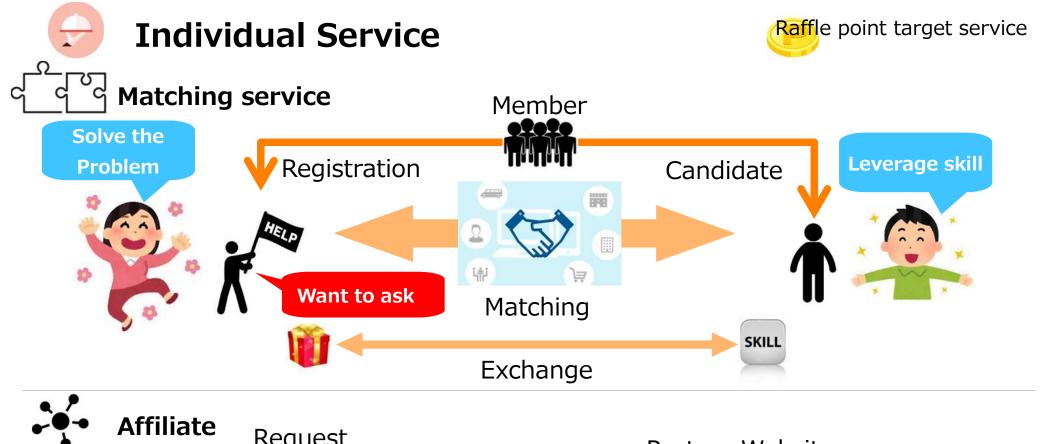




#### **Mediation with Japanese business operators**









Want to place an ad

**PUSH** Information: Advertisement 1 Information providing Member service Text translation あ Nihon-Go class Cross-cultural communication Mediation with Japanese business operators E-commerce purchase agency Work agency (procedure)







#### **Individual Service**



Raffle point target service



Service tie-up with business operators





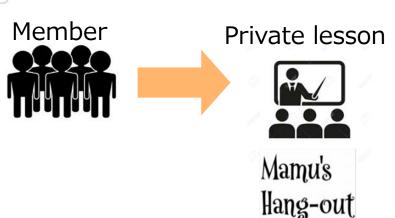






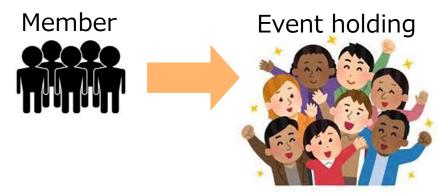


#### Japanese-class





#### **Cross-cultural communication**





## **Service Application**



You can also apply for the service on the service application page of the website, Facebook Messenger or by phone.

#### **Service application**

Please enter your request in the input form						
below						
You can enter it in your native language!						
Membership number(Necessary)						
Service Selection(Necessary)						
● Free Web Search ○ Text Translation ○ Agent Service						
○ EC Agent ○ Mediation ○ Matching						
Attaching File ファイルが選択されていません						
Related URL  Click!						
SUBMIT						
Translate »						

## M's Online Community

: Private Co-operative



#### **Discount service for member**

Discount service for internser								
	General Member	High- Status Member	Premium Member					
Discount	5%	10%						



#### **Product discount**

.5%: Discount

.10%: Discount

(Excluding community services)

















#### "REGAL" Raffle Point system

	Non Member	General Member	High-Status Member	Premium Member	
Basic point	×	1point/month	3points/month	5points/month	
User service		1point/time	3points	nts/time	



- .Add points according to the number of times you use
- One free gift from ¥100 to ¥1,000 every day
- .5 free gifts from ¥100 to ¥1,000 every Sunday
- .Get free gifts from ¥2,000 to ¥100,000 on the last Sunday
- .Increase products according to monthly accumulated points











#### annot come to the store



#### ¥100-service coupon

Offset





## **Special offer for Start-Upper**

## Free membership fee up to 3months



Only the first 100 applicants



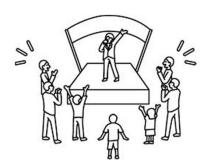
## **Special offer for Start-Upper**

- •Free membership fee for 2 months
- .10 raffle points will be presented every month for 3 months
- .Invite to a New Year's raffle with a total of ¥50,000 limited to the start upper
- .Premium member service offered for 4 months at half price
  - .Start upper participation conditions
  - .Those who have purchased 1000 yen or more at MAMU'S HANG OUT in the past year
  - .Invite 3 friends to join in the first month
  - .Do not leave the online community for 3 months

### New Year's "Free" Raffle@Mamu's Hang-out (with live)







Total: ¥50,000



Live streaming

**Information session** 

## Only the first 100 applicants



Member Class	Admission Fee	Member ship Fee (Monthly)	Shopping Discount -1	Shopping Discount -2	Point (Monthly)	Point by Service	Free Raffle		
General		200		5% OFF					
Hi-Status	6500	500 BODY RAD	¥100		P P P				
Premium	BOTO CALLO	1000 Sign And 1000 Market Parket Ball And				10% OFF	P <sub>P</sub>	P P	
Business									



by shopping





¥590 OFF





¥100,000 **Chance** 



10% OFF





#### Vision:

The place where everyone wants to get together

### Concept:

Supporting a more enjoyable and stress-free life

#### Mission:

Providing services that bring together the power of

individuals to build a better life



